



DUCHARME, MCMILLEN & ASSOCIATES CANADA, LTD.

*North America's Choice for Corporate Tax Solutions*

### **Director – National Accounts**

Our Calgary office is seeking a highly motivated sales professional to further develop and service Western Canada, from British Columbia to Manitoba and North through the Territories. Based out of our Calgary office, the **Director - National Accounts** will be responsible for managing new business development and client relationships within the defined territory.

**Requirements** include 5 plus years of professional sales experience, preferably selling intangible products, or financial or consulting services at a high level. A Bachelor's degree or equivalent experience is required. Sales for a consulting firm and/or accounting background will be a plus. Strong communication skills are required as is the ability to work with service personnel to ensure quality client satisfaction. Some overnight travel within the territory may be required.

The **compensation package** includes a competitive salary with excellent bonus opportunity, as well as a full range of employee benefits.

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DuCharme, McMillen & Associates has assisted companies in minimizing the cost and administration of corporate taxation for over 3 decades. Our mission is quite simple. We provide solutions that equip corporate tax leaders in their pursuit of excellence. Our tax expertise includes Property Tax, Federal, State / Provincial Income and Franchise, Sales and Use, and Technology and Process. With over 260 employee-owners with offices across the United States and Canada, DMA takes pride in our legacy and tradition of excellence.

*We are proud to be Employee Owned and an Equal Opportunity Employer.*

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To learn more about DMA visit us at [www.dmainc.ca](http://www.dmainc.ca). **Submit your resume with cover letter to [resumes@dmainc.com](mailto:resumes@dmainc.com) or APPLY NOW.**